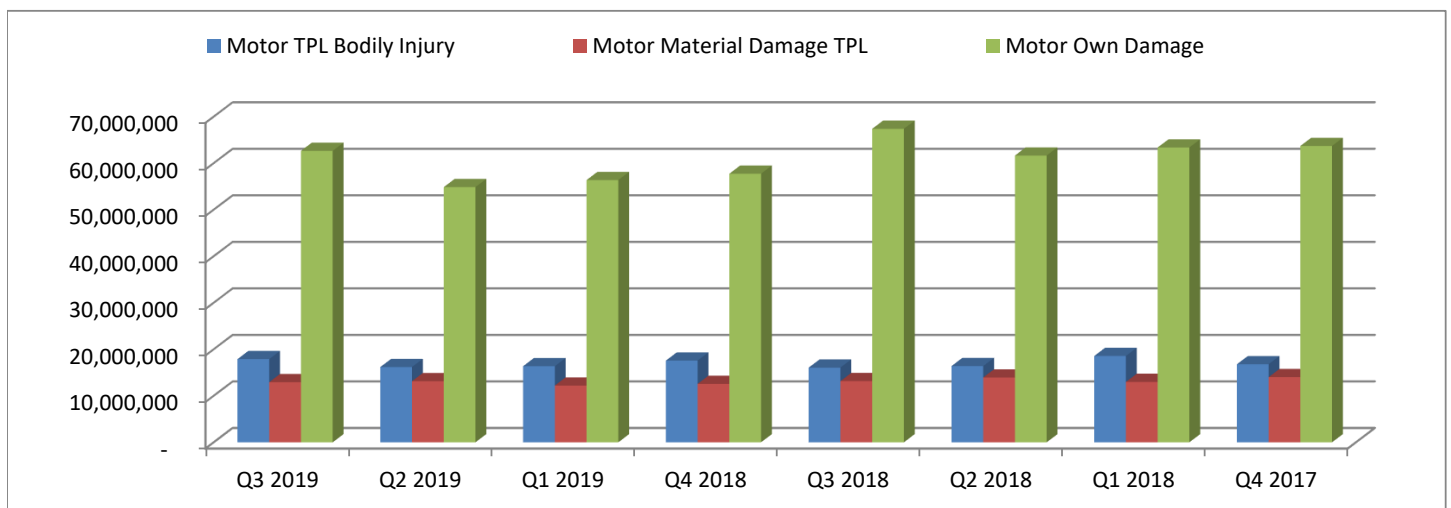


## Motor Insurance Analysis In USD

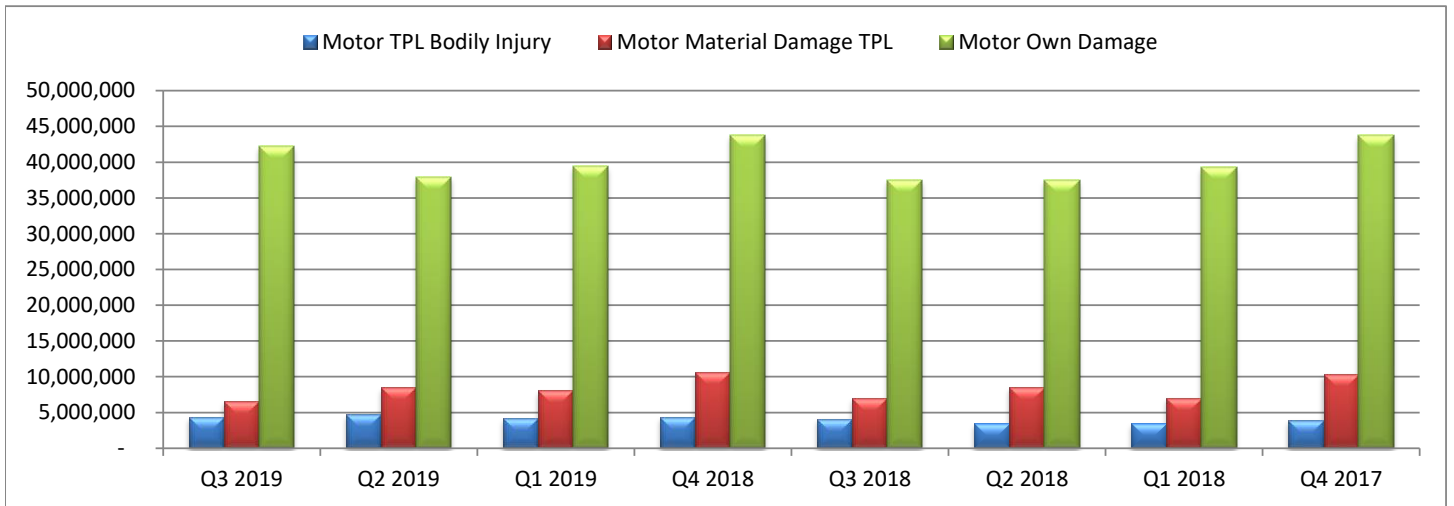
	Motor TPL Bodily Injury	Motor Material Damage TPL	Motor Own Damage	Total Motor business line
Written Premiums	\$ 50,414,056	\$ 38,265,323	\$ 173,852,922	\$ 262,532,301
Growth of Written Premiums	-1.1%	-4.5%	-9.6%	-7.4%
Number Of Subject Matters	1,061,989	609,605	328,694	2,000,288
Growth of Number Of Subject Matters	-1.9%	5.4%	7.1%	1.7%
Claims Paid	\$ 13,407,416	\$ 23,057,615	\$ 119,648,435	\$ 156,113,466
Growth of Claims Paid	20.4%	2.5%	4.6%	5.5%
Acquisition and Admin Cost	\$ 26,550,160	\$ 15,457,054	\$ 70,811,191	\$ 112,818,404
Growth of Acquisition and Admin Cost	-5.3%	4.6%	-9.3%	-6.7%
Income from related investments	\$ 1,817,601	\$ 1,596,996	\$ 8,506,711	\$ 11,921,309
Growth of the Income from related investments	9.9%	13.3%	3.7%	5.8%
Market Share	4.0%	3.0%	13.8%	20.8%
Claims Share	1.8%	3.0%	15.6%	20.4%
Non Life Market Share	5.5%	4.2%	19.1%	28.9%
Non Life Claims Share	2.4%	4.2%	21.6%	28.2%
Average Policy Premium by Subject Matter	\$ 47	\$ 63	\$ 529	\$ 131
Average Policy Premium by Subject Matter Growth	0.8%	-9.4%	-15.7%	-8.9%
Average Acquisition and Admin Cost	\$ 25	\$ 25	\$ 215	\$ 56
Average Acquisition and Admin Cost Growth	-3.5%	-0.8%	-15.3%	-8.2%

## Written Premiums



In USD	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017
Motor TPL Bodily Injury	17,882,872	16,175,327	16,355,857	17,568,396	16,046,514	16,378,946	18,553,261	16,771,126
Motor Material Damage TPL	12,930,195	13,139,604	12,195,523	12,564,751	13,151,250	13,931,833	12,986,699	14,013,654
Motor Own Damage	62,633,550	54,852,686	56,366,687	57,733,287	67,380,422	61,626,419	63,365,265	63,693,631
Motor Written Premiums	93,446,617	84,167,617	84,918,067	87,866,434	96,578,186	91,937,198	94,905,225	94,478,411

## Claims paid



In USD	Q3 2019	Q2 2019	Q1 2019	Q4 2018	Q3 2018	Q2 2018	Q1 2018	Q4 2017
Motor TPL Bodily Injury	4,390,335	4,810,909	4,206,172	4,401,795	4,135,680	3,470,716	3,526,184	3,892,937
Motor Material Damage TPL	6,538,931	8,468,300	8,050,383	10,678,168	6,964,850	8,483,642	7,039,961	10,389,370
Motor Own Damage	42,296,386	37,957,612	39,394,437	43,727,041	37,507,558	37,553,870	39,362,020	43,710,061
<b>Motor Claims Paid</b>	<b>53,225,653</b>	<b>51,236,821</b>	<b>51,650,992</b>	<b>58,807,004</b>	<b>48,608,089</b>	<b>49,508,227</b>	<b>49,928,165</b>	<b>57,992,368</b>